

Vacancy: Business Development Officer Intern

Company: GiantPlus – Software & Internet Solutions

Location: Lilongwe, Malawi

Job Type: Internship

About GiantPlus:

GiantPlus is a leading Malawian technology company providing innovative AI solutions, software development, cloud infrastructure, and digital services. We are seeking a motivated and dynamic individual to join our team as a Business Development Officer Intern.

Key Responsibilities:

- Identify and pursue new business opportunities and potential clients.
- Assist in developing and implementing business growth strategies.
- Conduct market research and analyze industry trends.
- Prepare business proposals, presentations, and reports.
- Support sales and marketing activities, including client meetings and follow-ups.
- Maintain accurate records of client interactions and business leads.
- Collaborate with the team to achieve company targets.

Requirements:

- Diploma or degree in Business Administration, Marketing, or related field.
- Valid Malawi driving license (mandatory).
- Strong communication, interpersonal, and negotiation skills.
- Self-motivated, proactive, and results-oriented.
- Familiarity with MS Office and digital marketing tools is a plus.
- Ability to work independently and as part of a team.

What We Offer:

- Hands-on experience in business development and sales strategy.
- Opportunity to learn from industry professionals in a fast-growing tech company.
- Internship certificate and potential for full-time employment based on performance.

Application Process:

Interested candidates should send their **CV and a cover letter** to hr@giantplus-mw.com



www.giantplus-mw.com | hr@giantplus-mw.com

mw.com with the subject line:

“Business Development Officer Intern Application – [Your Name]”

Deadline: 30th March 2026

Giantplus