

**Vacancy: Business Development Officer Intern****Company:** GiantPlus – Software & Internet Solutions**Location:** Lilongwe, Malawi**Job Type:** Internship**About GiantPlus:**

GiantPlus is a leading Malawian technology company providing innovative AI solutions, software development, cloud infrastructure, and digital services. We are seeking a motivated and dynamic individual to join our team as a Business Development Officer Intern.

**Key Responsibilities:**

- Identify and pursue new business opportunities and potential clients.
- Assist in developing and implementing business growth strategies.
- Conduct market research and analyze industry trends.
- Prepare business proposals, presentations, and reports.
- Support sales and marketing activities, including client meetings and follow-ups.
- Maintain accurate records of client interactions and business leads.
- Collaborate with the team to achieve company targets.

**Requirements:**

- Diploma or degree in Business Administration, Marketing, or related field.
- Valid Malawi driving license (mandatory).
- Strong communication, interpersonal, and negotiation skills.
- Self-motivated, proactive, and results-oriented.
- Familiarity with MS Office and digital marketing tools is a plus.
- Ability to work independently and as part of a team.

**What We Offer:**

- Hands-on experience in business development and sales strategy.
- Opportunity to learn from industry professionals in a fast-growing tech company.
- Internship certificate and potential for full-time employment based on performance.

**Application Process:**

Interested candidates should send their **CV and a cover letter** to [hr@giantplus-mw.com](mailto:hr@giantplus-mw.com)



[www.giantplus-mw.com](http://www.giantplus-mw.com) | [hr@giantplus-mw.com](mailto:hr@giantplus-mw.com)

**mw.com** with the subject line:

**“Business Development Officer Intern Application – [Your Name]”**

**Deadline: 30<sup>th</sup> March 2026**

GiantPlus